



KSA DYNAMICS

KNOWLEDGE | SKILLS | ATTITUDE

About KSA Dynamics

A leader in the learning and development industry, KSA Dynamics delivers virtual and on-site training to public companies, privately held organizations, government agencies, and military branches around the world. Through online exchange, live interactions and reinforcement, KSA strives to enrich the professional and personal lives of everyone we work with.

Our Mission

To positively impact companies and individuals (both personally and professionally) through the highest-quality training. KSA Dynamics is committed to driving engagement, changing behavior, and elevating performance.

Options to meet your needs

ON-SITE TRAINING

TAILORED
CONFIGURED
CUSTOMIZE

VIRTUAL INSTRUCTOR-LED TRAINING

PLATFORM AGNOSTIC
FLEXIBLE
INTERACTIVE

PLATFORMS

MS TEAMS
ZOOM
WEBEX

Who we work with

EMPLOYEES

ADMINISTRATIVE SUPPORT
OPERATIONS
SALES

MANAGEMENT

DIRECTORS
SUPERVISORS
MANAGERS

LEADERS

EXECUTIVES
C-SUITE
SENIOR LEADERSHIP



Our Curriculum

COMMUNICATION TRAINING

DIVERSITY & INCLUSION

LEADERSHIP & MANAGEMENT

ORGANIZATIONAL DEVELOPMENT

TRAINING OPTIONS

- Allies for Equity
- Assertive Communication Skills
- Anti-Racist Leaders and Teams
- Assertive Communication Skills
- Being a Mentee
- Bias and Blind Spots
- Building Better Workplace Relationships
- Building Collaboration and Trust in the Workplace
- Building Effective Teams
- Building Personal Productivity
- Building Resilience
- Business Writing (Email and Grammar)
- Business and Technical Writing (2-day)
- Change Management
- Coaching and Development
- Coaching and Mentoring Skills for Success
- Coaching Skills
- Coaching to Mentoring
- Communication and Generational Differences
- Communication Pitfalls and Technology
- Conflict Management
- Creative Problem Solving
- Critical Listening Skills
- Critical Thinking
- Critical Thinking and Problem Solving
- Cultural Humility
- Dealing with Difficult People
- Delivering Exceptional Customer Service
- Developing Emotional Intelligence and Self-Awareness
- Developing a Mentor and Mentee Relationship
- Dispute Resolution
- Diversity & Inclusion
- Dysfunctional Teams
- Effective Communication Strategies
- First Time Management Pitfalls
- Gaining Buy-In
- Goals and Goal Setting
- Grammar and Proofreading
- Hiring and On-boarding
- How to Communicate with Poise
- How to Communicate with Tact and Skill
- How to Manage Stress in a Virtual World
- Interpersonal and Listening Skills
- Interpersonal Skills for Managers
- Interviewing Skills
- Leaders Leading Through Change
- Leading and Managing in a Virtual Environment
- Leading and Managing Through Difficult Times
- Leading in Tough Times
- Leading Self
- Leading Through Change
- Leading with Authority
- Leading with Diversity and Inclusion
- Leading Your Team in the New Normal



Our Curriculum

COMMUNICATION TRAINING

DIVERSITY & INCLUSION

LEADERSHIP & MANAGEMENT

ORGANIZATIONAL DEVELOPMENT

TRAINING OPTIONS CONTINUED

- Maintaining Morale and Positivity
- Managing Generational Differences
- Management Skills for New Managers
- Managing Generational Gaps
- Managing Personality Styles
- Managing Projects Through Virtual Teams
- Managing Stress in the New Normal
- Managing Through Uncertain Times
- Managing Your Emotions
- Managing Your Emotions in the Workplace
- Mastering Tough Conversations
- Matrix Management
- Mentoring
- Mentoring and the Mentee's Role
- Microsoft Excel Basics to Advanced
- Microsoft Excel Intermediate
- Mutual Change Mindset
- Networking Dynamics
- New Leader Development
- Organizational Skills
- Personality Styles
- Pipeline Creation/Cleanup
- Presentation Skills
- Problem Solving
- Project Management
- Public Speaking
- Resume Writing Skills
- Sales Coaching
- Sales Leadership and Management
- Sales Mapping and Process Improvement
- Sales Strategies and Planning
- Salesforce or CRM Management Review
- Self-awareness
- Servant Leadership
- Social Media Marketing
- Strategic Thinking
- Stress Management
- Succeeding as an Administrative Professional
- Supervising Virtual Employees in a New Normal
- Systemic Racism
- Team Building and Leadership Skills
- Team Building for Professionals
- Technical Writing
- The Nine Worst Mistakes When Communicating
- Time Management
- Time Management and Task Focused
- Top 10 Traits of a Mentee
- Train the Trainer
- Transitioning into Management
- Valuing Diversity and Inclusion
- What is Unconscious Bias
- Working Through Workplace Conflict
- Workplace Conflict

