



Business Service Representative Meeting  
October 16, 2020, 9:00 a.m.  
via Zoom

Present: K. Bailey, J. Celso, J. Geiger, L. Principio, M. Sykes, J. Vrabel, J. Weise, M. Woloson

- 1) **Review/approve minutes from** – A motion to approve minutes from September 18, 2020 was made by Ms. Geiger and seconded by Mr. Weise. All in favor, motion carried.
- 2) **COVID-19 Update** – Keuka College has went to distance learning due to a spike in cases. Mr. Celso reported that Lyons now has eleven active cases and the district has went to online learning as well. Mr. Sykes reported that there have been two to three confirmed cases in Victor.
- 3) **Dashboard** – Mr. Woloson shared the updated Dashboard report, which shows that unemployment numbers across the region and state have gone down from July to August and traffic to the career centers has gone up now that remote contacts with customers are being captured.
- 4) **OJT Completion Report** - All OJTs have been in the manufacturing sector and there has been an 84% success rate for new hires and an 83% success rate for upgrades; 84% success rate overall.
- 5) **Opioid/TET**- Both grants are coming to an end and the Board will vote to approve adding FLACRA and their new Peer Mentor training to the list of approved providers at the November 18<sup>th</sup> meeting. The CASAC program at Alfred State is growing in popularity with those who have completed the Peer Mentoring program.
- 6) **Virtual Presentations, Job Fairs, Recruitments**- On October 29<sup>th</sup>, the WIB will present a Childcare Resources for Employers webinar; eight prospective attendees have registered so far. Ontario County will host a drive-thru healthcare job fair on October 21<sup>st</sup> in the CMAC Parking Lot G. Ms. Principio shared that three manufacturing in Yates County are looking for HR managers. Mr. Vrabel reported that Finger Lakes Health has ninety-eight open positions. Ms. Bailey and Mr. Sykes stated that Henkel will be filling one hundred and eighty positions over the next six months.
- 7) **Next Meetings**: The next meeting will be on November 20, 2020, *via Zoom*

Submitted by J. May