



Business Service Representative Meeting
4/17/2020-9:00am-Goto Meeting
Present: K. Bailey, J. Celso, J. Geiger, L. Principio
M. Sykes, J. Vrabel J. Weise, M. Woloson

- 1) **Review/approve minutes from** - 02/21/2020 Approved L. Principio, K. Bailey -2nd, all in Favor-motion carried.
- 2) **Dashboard/Performance-**
 - Unemployment rates for the four counties were down in Ontario, Seneca, and Wayne and the same in Yates compared to the month prior. Four county average was 4.8 for February, .3 % higher than the same time last year.
 - Front door traffic for February saw 84 fewer people than the same time as last year and follows the same Jan-Feb downward trend as last program year.
 - All Service categories saw more customers this program year than the same time last year. Classroom Training saw an increase of more than 40 people in training. OJTs had 11 more. Website traffic had 360 fewer hits than the same time last year.
 - Impact of COVID-19 on February programs is difficult to measure given that policy developed to address it came into effect in March.
- 3) **BSR OSOS Report-**
 - Group reviewed OSOS report for March. Total number of employers in system increased by 9 from previous month while number of open job orders fell by 300 from previous month.
 - Monthly Job Orders were up by 122 from previous month. Suspended job orders were reported as 0 but it was noted that that category should be reviewed for accuracy. M. Woloson will review and revise.
 - 119 fewer BSR activities were taken than last month and 9 fewer businesses were served. These losses were probably due to Covid-19 as service providers started implementing "social distancing" practices in March.
- 4) **OJT/Customized-**
 - Group discussed impact of COVID-19 on the future of business services and how they are delivered including OJT and CT. It is anticipated that services will continue but with the conditions of "social distancing" including a reliance of remote tools. Group also discussed temporary hold on new OJTs and the question was asked if the hold included CT. M. Woloson will follow up.
- 5) **Skill-Up Finger Lakes:**
 - Group was reminded that Skill-Up Finger Lakes is still available for businesses (at a cost of 200.00 per employee). Post Cards have been developed for job-seekers and a pod-cast is in development. A hand out been developed to promote Skill Up to businesses in the area. Services include Skill Soft classes, Prove-it Assessments and job-seeker matching. For more services businesses will need to work directly with Metrix.



6) Opioid/TET Update

- J. Weise provided update: 17 have completed training with 3 more waiting. Goal was 20. Personal Skills for Success has been presented remotely with positive outcomes. Currently there is one TET OJT

7) Outreach Questionnaire

- J. Weise presented the idea to use a questionnaire in order to get an idea of where employers are in terms of production, layoffs, current and future staffing. Group discussed current experience of talking with businesses who are still trying to navigate application process for all the programs available and how businesses don't necessarily have a plan to re-open yet. Group felt like providing information like Shared-Work may be helpful at this point and a survey may be more helpful in the future. M. Woloson will look into arranging a possible conference call sometime next week with NYSDOL to discuss Shared-Work.

8) Round Table:

- Canandaigua and Seneca chambers will team up to present latest COVID-19 resources available from the Small Business Administration. 4/17/2020 at noon.
- The Lake House on Canandaigua resort has scheduled a virtual job fair April 23rd <https://events.indeed.com/event/40636/>
- Pretzel Logic, Geneva, is looking for a Material Handler and a Saw Operator. For more info contact K. Bailey or M.Sykes

Next Meetings: GTM 9:00am 05/15/2020

Submitted by M. Woloson

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