

## FINGER LAKES WORKFORCE INVESTMENT BOARD MEETING MINUTES

Wednesday, November 20, 2019 8:30-10:00am

Ramada Geneva Lakefront, Geneva, NY

### ATTENDANCE:

Members: Baker, K., Bekisz, P., Brennan, L., Brooks, Z., Burnell, M., Culeton, D., Davids, K., Doebelin, R., Facer, T., Fisher, M., House, R., Knecht, S., Maloy, D., Morgan, B., Mueller, J., Murphy, J., Plympton, R., Ramos, V., Rusinko, M., Tiberio, E.

Guests: Haskell, T., McGraw, A., Vrabel, J., Waterstram, M.

Staff: Lesterhuis, May, J., A., Sowards, D., Springmeier, K., Woloson, M., Weise, J.

Absent: Davis, M., DeVault, J., Eighmey, S., Freid, L., Kauffman, M., Manikowski, M., Nye, R., Parish, L., Pellerite, J., Percy, B., Rowe, M., Scheetz, A., Wright, J.

Prior to the meeting, board members and invited guests viewed the "Finger Lakes Works...with their hands!" video, which can be found at <https://www.youtube.com/watch?v=0c4Blyj7aIM>.

At 8:30 a.m. Mr. Rusinko called the meeting to order and invited all to participate in introductions. Notably, two new members were welcomed to the board: Mr. Pete Bekisz from Keuka College and Ms. Kelly Davids from Newark Manor Nursing Home.

### **Presentation – Independent Audit, Mark Waterstram, The Bonadio Group**

Mr. Waterstram reviewed the final report of the PY'18 audit. The audit showed no findings or areas of concern. Mr. Waterstram thanked the WIB staff for their cooperation with the audit.

### **NEW BUSINESS/CONSENT AGENDA:**

Approval of minutes from September 18, 2019

Resolution 06-19 Acceptance of Audit for Program Year July 1, 2018 – June 30, 2019

Resolution 07-19 Formal Approval of WIOA Title 1 Adult and Dislocated Worker Transfer Request

**A motion to approve minutes from September 18, 2019 was made by Ms. Culeton and seconded by Mr. Knecht. All in favor, motion carried.**

**A motion to approve Resolution #06-19 was made by Mr. Mueller and seconded by Mr. Facer. All in favor, motion carried.**

**A motion to approve Resolution #07-19 was made by Mr. Doebelin and seconded by Ms. Maloy. All in favor, motion approved.**

### **ECONOMIC NEWS AND UPDATES:**

#### Economic Issues/Trends/Concerns:

- Dairy/Farming – Mr. Mueller – The harvest was miserable due to the bad weather and is now winding down. Grapes also had trouble with mold and a late harvest. The supply of milk has shrunk, putting it back in line with demand and prices are stronger. Trade restrictions with China are making a new NAFTA agreement even more necessary, but some of the milk eventually needs to go overseas. Mr. Facer stated that the apple harvest has finished and while it was ok, it was not as good as last year's harvest. Washington State enjoyed a better harvest, which is causing apple market prices to fall in our area, as Washington apples are being brought east. Mr. Facer also mentioned that the cherry crop in New York was way down, but supply is ok as there is carryover from previous years.
- Tourism/Entertainment – Ms. Morgan informed the group of the change in ownership of del Lago Resort & Casino. del Lago is now wholly owned by Peninsula Pacific after the Wilmot Family, Wilmorite Management Group, sold their 50% holding in the company.
- Advanced Manufacturing – Mr. Plympton – Manufacturing is robust, causing companies to struggle to find enough employees. FLCC and MCC are working with those in the industry to create new advanced manufacturing programs.
- Economic Development – Ms. Springmeier – RealEats recently won the top prize in the inaugural Grow-NY business competition. With the \$1,000,000 prize, they hope to hire over 450 people from the area.

### **COMMITTEE UPDATES:**

- Finance and Audit – Mr. Doebelin – The Finance and Audit Committee has been helping to prepare for the independent audit since August and are happy that the audit was clean with no findings. Mr. Doebelin thanked staff and committee members for all the work required.

- Governance and Membership – Ms. Springmeier – Ms. Springmeier welcomed the new members, Mr. Bekisz and Ms. Davids, and shared that the board is at full capacity, with all of the sectors represented.
- Marketing and Communications – Ms. Springmeier – The Annual Report is now available and highlights all the work done throughout the year by the agency and Marketing Committee. The committee meets again on December 11<sup>th</sup>.
- Performance and Evaluation – Mr. Plympton – The committee met on October 31<sup>st</sup> and discussed the challenges and opportunities provided by the current low unemployment rate, “SkillUp Finger Lakes” and the new One-Stop Operator. Mr. Plympton also mentioned that Dave Phillips will remain chair of FAME, having decided not to retire. Together, Mr. Plympton and Mr. Rusinko congratulated Ms. Springmeier and Mr. Davis for having received recognition from NYATEP at the fall conference.
- Economic Development – The committee will meet again on December 13<sup>th</sup>.
- Youth – Ms. Springmeier – Ms. Springmeier thanked all who contributed to the success of “Finger Lakes Works... *with their hands!*”. Mr. Rusinko stated that FLWWTH is the agency’s signature event and some of the best the organization has done, and invited all to attend the 2020 event. Ms. Springmeier also reported that the In-School Youth RFPs are due on December 13<sup>th</sup> and the committee will meet again on December 11<sup>th</sup>.
- Health and Human Services Cluster – Mr. Woloson – The next “Serving Community Healthcare in the Finger Lakes” Healthcare Career Exploration Day will take place on March 17<sup>th</sup> at Finger Lakes Community College, Canandaigua Campus.
- Director’s Report – Ms. Springmeier – Ms. Springmeier thanked everyone for the congratulations offered to her for being awarded the Statewide Leadership Award. She also thanked The Bonadio Group and staff for their work on the audit and mentioned that the reconciliation project is almost complete.

**Success Story – “SkillUp Finger Lakes” Mr. Woloson**

Mr. Woloson gave an overview of the program, which is a free, online based career pathway and training platform. An unlimited number of licenses are being offered to WIOA eligible residents of Ontario, Seneca, Wayne and Yates counties. Mr. Woloson and program facilitators are in the process of building advanced manufacturing badges and hope to begin work on healthcare badges soon. More information can be found about the program at [fingerlakes.stillupamerica.org](http://fingerlakes.stillupamerica.org).

**Next Board Meeting – Wednesday, January 15, 2020 del Lago Resort & Casino**

A motion to adjourn the meeting was made by Mr. Mueller and seconded by Mr. Plympton. All in favor, motion carried. The meeting was adjourned at 9:30 a.m.

Respectfully submitted,  
Jennifer May  
Executive Assistant